SWD SCOTWOOD INDUSTRIES, INC. 2017-18 Season

## **SCOTWOOD ORDERING REQUIREMENTS:**

- PRICING:
  - Any orders without correct 2017-18 program price should expect order entry delays, and therefore shipping delays.
    Contact Lisa Gulley for a copy of your price program or help with ordering: lisa@janrep.com

### □ Ship to Information (REQUIRED)

- Ship to Address
- Contact Name
- Contact Phone Number
- Does receiver have a DOCK? Note any special delivery services required\*\*

### Special Delivery Services (MUST BE NOTED ON PO)\*\*

- Flatbed deliveries will incur a \$100 upcharge
- Driver Assist, Liftgate Service, etc. will incur additional charges.

### SEND ORDERS TO: lisa@janrep.com or fax to 913-492-0998

SCOTWOOD DIRECT: Ashley Rhoades: <u>arhoades@scotwoodindustries.com</u> and/or Jay Price: <u>jprice@scotwoodindustries.com</u> (Jay Price) Fax to: 913-851-3377

\*\*When ordering direct PO pricing must be correct & all ship to information included to avoid delays\*\*

## EARLY BUY ORDERING SUGGESTIONS:

For orders shipped by October 27, 2017

- Order special packaging in the early season, availability after the early season is not guaranteed. Combine with 50# packaging to achieve those ½ truck or full truckload quantities.
  Special Packaging: Jugs • 10# Bag • 20# Bag • 50# Box • 50# Pail
- **Do Not Wait Until The Last Minute**: The trucking industry is struggling with driver shortage and increased regulations, so even if there is product getting a truck can extend lead-time.

## **ORDERING SUGGESTIONS:**

## For orders shipped AFTER October 27, 2017

- 50# Bags are best to order (this size is run most often)
- Keep SKU's to a minimum (preferential to not order more than 2 per PO, 1 is best)
- **Special Packaging** items should be ordered BEFORE October 28, 2016, adding these sku's to orders during the season will most likely cause delay. Jugs 10# Bag 20# Bag 50# Box 50# Pail
- Best to order ½ or full truckload for delivery (easier to set up with a carrier) ½ tuck quantity 50# Bags = 9 pallets ~ Full truck quantity 50# Bags = 17 pallets

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