SWD SCOTWOOD INDUSTRIES, INC. 2016-17 Season

SCOTWOOD ORDERING REQUIREMENTS:

- PRICING:
 - Any orders without correct 2016-17 program price should expect order entry delays, and therefore shipping delays.
 Contact Lisa Gulley for a copy of your price program or help with ordering: lisa@janrep.com

□ Ship to Information (REQUIRED)

- Ship to Address
- Contact Name
- Contact Phone Number
- Does receiver have a DOCK? Note any special delivery services required**

□ Special Delivery Services (MUST BE NOTED ON PO)**

- Flatbed deliveries will incur a \$100 upcharge
- Driver Assist, Liftgate Service, etc. will incur additional charges.

SEND ORDERS TO: lisa@janrep.com or fax to 913-492-0998

SCOTWOOD DIRECT: <u>arhoades@scotwoodindustries.com</u> or fax 913-851-3377 **When ordering direct PO pricing must be correct & all ship to information included to avoid delays**

EARLY BUY ORDERING SUGGESTIONS:

For orders shipped by October 28, 2016

- Order special packaging in the early season, availability after the early season is not guaranteed. Combine with 50# packaging to achieve those ½ truck or full truckload quantities.
 Special Packaging: Jugs • 10# Bag • 20# Bag • 50# Box • 50# Pail
- **Do Not Wait Until The Last Minute**: The trucking industry is struggling with driver shortage and increased regulations, so even if there is product getting a truck can extend lead-time.

ORDERING SUGGESTIONS:

For orders shipped AFTER October 28, 2016

- 50# Bags are best to order (this size is run most often)
- Keep SKU's to a minimum (preferential to not order more than 2 per PO, 1 is best)
- **Special Packaging** items should be ordered BEFORE October 28, 2016, adding these sku's to orders during the season will most likely cause delay. Jugs 10# Bag 20# Bag 50# Box 50# Pail
- Best to order ½ or full truckload for delivery (easier to set up with a carrier)
 ½ tuck quantity 50# Bags = 9 pallets ~ Full truck quantity 50# Bags = 17 pallets

Visit <u>www.janrep.com</u> for...

Flyers • SDS Sheets • Pallet Configurations • Pick-Up Locations • Frequently Asked Questions